



October 16, 2025

ADDENDUM #1 BID # 25-06

CISCO SMARTNET and DUO SUBSCRIPTION, MAINTENANCE, LICENSING RENEWAL

IMPORTANT NOTICE

Please note the following responses to questions asked by prospective Proposers:

Question 1. We are unable to access the specification documents as they appear **blank Product List19 - 21** on our end. It would be greatly appreciated if you could share those files with us directly so we can proceed with the bidding process.

Answer: For access to the subscription information, please fill out and email pages 30-31 of the bid document to me at ldeperry@ocde.us. This will be signed and sent back to you so that you can provide CISCO with authorization to release the information.

Question 2. I wanted to confirm how you'd like us to structure the quote for this opportunity. The RFP mentions a term of less than three years, along with an option to renew each year, and also notes that the services should be billed annually. Since Cisco doesn't allow us to issue a one-year quote now and then provide a separate quote for the following year, we can quote the full three-year term as stated. If annual billing is preferred, we can explore setting that up through a leasing option. Could you please confirm which approach works best for you?

Answer: While our preference is to establish a formal multi-year agreement with annual payments, the award will ultimately be made to the lowest responsive and responsible bidder, regardless of the contract term.

This Addendum shall be considered part of the Project documents for the above-mentioned project as though it had been issued at the same time and shall be incorporated integrally herewith. Where provisions of the following supplementary data differ from those of the original Project Documents, this Addendum shall govern and take precedence.

Proposers are hereby notified that they shall make any necessary adjustments in their proposals on account of this Addendum. It will be construed that each Proposer's proposal is submitted with full knowledge of all modifications and supplemental data specified herein.

Sincerely,
Laura DePerry
Buyer
Orange County Superintendent of Schools